



PROFILE

U.S. PNWR Capitals:

Juneau (Alaska)
Boise (Idaho)
Helena (Montana)
Salem (Oregon)
Olympia (Washington)

PNWR Regional Population:

23.2 million (2010)
(provinces and states)

Governors:

Sean Parnell (R) -Alaska
Butch Otter (R)-Idaho
Brian Schweitzer (D) -Montana
John Kitzhaber (D)-Oregon
Christine Gregoire (D)-Washington

Gross Domestic Product (GDP):

Approximately \$ 1.16 Trillion U.S. (2010)
(including provinces and states)

Real GDP Per Capita:

Approximately \$ 60,992 U.S. (2010)
(including provinces and states)

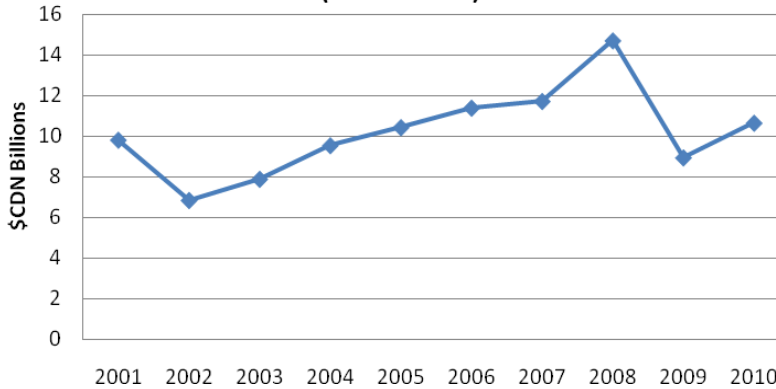
Key Industry Sectors: Oil & natural gas, agriculture, forestry, tourism, high technology and mining

RELATIONSHIP OVERVIEW

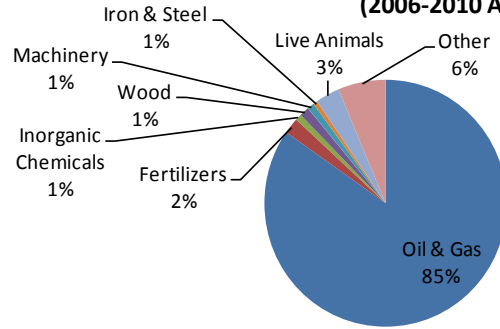
■ Alberta has signed Memorandums of Understanding (MOUs) on Cooperation with Montana, Idaho and Alaska. Both Alberta and Washington have sister state relationships with Jalisco, Mexico.

- Alberta's emphasis on the Pacific Northwest region is due to multiple factors: proximity; historical ties; similar consumer tastes and preferences; affluent consumer base; opportunities for specialty/niche products; significant growth; trade dependency of these states; established cost competitive transportation networks; and the NAFTA advantage with the U.S.
- With a population of approximately 13.8 million, the U.S. Pacific Northwest states are both an end market for Alberta primary and value-added products, and a gateway to other markets, including California, Mexico and the Pacific Rim.

Alberta's Domestic Exports to PNWER States (2001-2010)



Alberta's Domestic Exports to PNWER States (2006-2010 Average)



* Note: Natural gas that is later sent to the California market accounts for a percentage of exports to Washington.

Pacific Northwest Economic Region (PNWER)

- PNWER is a regional forum that brings together legislative, government and private sector leaders from across the Pacific Northwest.
- PNWER promotes greater regional cooperation between governments and business to enhance the region's global competitiveness.
- PNWER was created in 1991 by legislation passed in each of the member jurisdictions (Alaska, Alberta, British Columbia, Idaho, Montana, Oregon, Washington, and Yukon).
- Saskatchewan joined PNWER in May 2008.
- Northwest Territories joined PNWER in July 2009.

TRADE AND INVESTMENT

- Alberta's total exports to the Pacific Northwest states averaged \$11.49 CDN billion from 2006-2010.
- Alberta's total domestic exports to the Pacific Northwest states in 2010 totaled \$10.66 CDN billion.
- Alberta's merchandise exports to the U.S. have averaged \$72.54 billion over the last five years.

ENERGY

- Alberta is working with PNWER to encourage new electricity transmission infrastructure that would allow export of cogeneration electricity from Alberta oilsands.
- The PNWER region is a significant market for Alberta oil.
- PNWER states provide an important market and conduit to California for Alberta natural gas.

TRANSPORTATION & BORDER CROSSINGS

- Alberta works with its state partners to advance CANAMEX, a seamless trade and transportation corridor that will run from Alaska, through Yukon, B.C., Alberta, Montana, Idaho, Utah, and Nevada to Mexico.
- States and provinces in the region support the Canada-U.S. Shared Border Accord, streamlining of border operations, and development of joint customs and immigration facilities.
- Intelligent Transportation Systems, Joint Use Vehicle Inspection Station (JUVIS), joint permitting of trucks and planning for intermodal transportation are areas of cooperation between states and provinces in the region.
- The Pacific Northwest states oppose entry-exit measures that would disrupt cross-border business travel.

AGRICULTURE

- The PNWER agriculture session is an opportunity for Alberta to continue the leadership it has assumed in promoting agriculture dialogue and cooperation.
- Oregon and Washington are both important export markets and alternate transportation routes for exporting Alberta agricultural products to California, Mexico and the Pacific Rim.
- Regional transboundary agricultural cooperation is an ongoing Alberta objective. Recent successes include the Restricted Feeder Cattle Entry Program, numerous agricultural conferences and cooperation on transportation.

EMERGING OPPORTUNITIES

- Alberta, B.C., Idaho and Washington endorsed a proposal championed by the Association of Professional Engineers, Geologists and Geophysicists of Alberta at PNWER's 2004 Annual Meeting that will help enable qualified engineers and geoscientists to practice in outside jurisdictions.
- Computer software: the Pacific Northwest offers great opportunities for networking and communications, multi-media games and entertainment, education software, and financial and general business applications.
- Increasing energy demand will bring growing needs for engineering services such as drilling.
- Agricultural products, environmental and forestry products and practices, energy, education, and tourism are growing sectors.
- Business opportunities also exist for watershed management, cleaning up chemical emissions and improving the recycling rate.

DID YOU KNOW?

- Studies have indicated that attitudes and values of Albertans and residents of the Pacific Northwest have more in common with each other than with other regions of their own countries.

REGIONAL COOPERATION

- Pacific NorthWest Economic Region (PNWER)
- Montana-Alberta Bilateral Advisory Council (MABAC)
- Pacific Northwest Economic Development Council
- Tri-National Agricultural Accord
- Western Premiers' Conference/Western Governors Association
- Council of State Governments – WEST
- Western Association of State Highway and Transportation Officials (WASHTO)
- Western Governors' Association (WGA)
- Western Interstate Energy Board (WIEB)
- Western Legislative Forestry Task Force

RECENT VISITS

- July 2011: PNWER Summer Meeting in Portland, Oregon.
- January and February 2011: PNWER state capital visits.
- December 2010: PNWER Arctic Caucus meeting in Barrow, Alaska.
- November 2010: PNWER Winter meeting in Stevenson, Washington.
- July 2010: PNWER Summer Meeting in Calgary, Alberta.
- November 2009: PNWER Winter Meeting in Regina, Saskatchewan.
- July 2009: PNWER Summer Meeting in Boise, Idaho.
- November 2008: PNWER Winter Meeting in Whistler, B.C.
- July 2008: PNWER Annual Meeting in Vancouver, B.C.
- November 2007: PNWER Winter Meeting in Whistler, B.C.
- July 2007: PNWER Annual Meeting in Anchorage, Alaska.
- May 2007: PNWER Executive Officers mission to Edmonton, Alberta.
- July 2006: PNWER Summer Meeting in Edmonton, Alberta.
- July 2005: 15th PNWER Annual Summit in Seattle, Washington.
- January/February 2005: PNWER Executive Officer Mission to Juneau, Alaska; Boise, Idaho; Olympia, Washington; Salem, Oregon; and Ottawa, Ontario.
- November 2004: PNWER Winter Meeting in Washington.
- July 2004: PNWER Annual Meeting in Victoria, B.C.
- November 2003: PNWER Winter Meeting in Portland, Oregon, focusing on electricity transmission needs.

DIPLOMATIC REPRESENTATION

- The Canadian Consulate General in Seattle serves Alaska, Washington, Idaho and Oregon. Mr. Denis Stevens is the Consul General.
- Mr. Dale Eisler is the Consul General in Denver, whose jurisdiction covers Montana.
- Ms. Jennifer Loten is the Canadian Consul in Anchorage, Alaska.

